

MILBANK TOURS LIMITED,
Milbank House, 104 New Bond Street,
London, W1P 0AE.
Telephone: 01-4938434
Cables: Milbank, London, W.1. Telex: 21048

**Hickie Borman
Flair Holidays**

Mr. Detlef Kratz,
3001 Hagenborn,
OH, Hannover,
W. Germany

25 January, 1973

DEAR Mr. Kratz,

Overseas Representative for Germany

I have pleasure in confirming your appointment as an Overseas Representative for the Trust House Forte Travel Division. Your services will be required to commence on ~~.....10 April, 1973.....~~ and will terminate on a date which will be agreed later. Payment will be on the following terms:-

Pounds 2,000 p.w. inclusive of transport and personal expenses, plus 7½% weekly commission on sale of excursions. Provided you have terminated your season's employment and your sales have been of no less than Five, 500,- per client, before departing from your season you will receive a bonus commission on your total sales of 2½%. Board and accommodation as provided.

I should like to make it clear that this appointment is at all times conditional on your carrying out the Company's instructions and if necessary, you will accept to be transferred to a resort different to the one mentioned above.

Please sign and return one copy of this letter by way of acknowledgement of the terms and conditions of your appointment with us.

Best wishes for a successful season.

Yours sincerely,


J. Mansfield
Operations Manager

I, the undersigned, acknowledge receipt of a copy of this letter of appointment. I have received, and fully understand, your 'INSTRUCTION AND INFORMATION' pamphlet and I am pleased to confirm my acceptance of your conditions of appointment.

Signature Detlef Kratz Date 9.1.73

Overseas
Director: Mr. Mansfield
H. B. Milbank
M. P. Mansfield
D. H. Fort
D. A. Borch
A. P. Borch
A. P. Borch
A. P. Borch

